

We Care

We care about our investors and work hard to deliver compound annual growth as reflected in our share price which has risen from \$0.80 when listed on the Australian Stock Exchange in 2005 to \$7.15 as at 1 July 2016.



\$7.15 Recent Share Price

*As traded on 01/07/2016



FY'16 Final Dividend Fully Franked

22.5c



1300 SMILES
Dentists

www.1300SMILES.com.au

Principal Activity

1300SMILES Ltd owns and operates full-service dental facilities at its sites in New South Wales, South Australia, and in the ten major population centres in Queensland. 1300SMILES Ltd continually seeks to expand its presence into other geographical areas throughout Australia. It does so by establishing its own new operations and by acquiring suitable existing dental practices. The administrative and corporate offices are based in Townsville.

Services to Patients

1300SMILES Ltd welcomes patients to modern full-service dental facilities in over 20 locations. 1300SMILES Ltd offers patients innovative care through continued professional development, along with affordable dental care through our Dental Vouchers program which enables patients to access essential dental work which might otherwise have been unavailable to them, making treatment available, accessible and affordable.

Services to Dentists

1300SMILES Ltd provides the use of dental surgeries, practice management and other services to self-employed dentists who carry on their own dental practices. The services provided by the company allow the dentists to focus on the delivery of high quality dental services, rather than the administration aspects of their business. Our dentists pay fees to 1300SMILES Ltd for the provision of these services under a Dental Service Agreement. In some circumstances, 1300SMILES Ltd also employs qualified dentists.

Future Development

1300SMILES Ltd's core objective is to continue to increase profits and shareholder returns, while providing a rewarding environment for our staff and the dentists using our facilities and by providing available, accessible and affordable dental services to patients.

The key drivers for future growth of 1300SMILES Ltd are:

- Increasing profits by attracting more dentists to our existing facilities and expanding those facilities which are already at full capacity;
- Assisting dentists who already work within the 1300SMILES Ltd system to increase their turnover and income through benchmarking, training and mentoring;
- Establishing new practices in existing and new regions (greenfield sites);
- Acquiring substantial existing practices where we can do so on favourable terms;
- Managing dental facilities owned by others.

Directors

Dr Daryl Shane Holmes
(Founder and Managing Director)

Mr Robert Francis Jones
(Chairman)

Dr Glen Frank Richards
(Non-Executive Director)